



DEM SUITE 2.0

Dynamic Enterprise Management Suite



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DEM Suite 2.0

DEM offers a single Business Solution for managing interactions across different lines of IT Consulting Business.

DEM Suite 2.0 is a bespoke Enterprise Resource Planning designed for IT Consulting Organizations as an end to end solution.

DEM Suite2.0 offers the stability you require, so you know your solution will support your business-critical needs, today and in the future.

This rationalized, comprehensive solution automates key processes and connects Information across your business, empowering you and your employees to focus on core business initiatives, respond swiftly and make better strategic decisions.

Ajil Dynamic Enterprise Management suite includes:

Customer Relationship Management

- Marketing Automation
- Sales Force Automation
- Job Order Management

Consultant Resource Management

- Accounts Management
- Job Order Management

Project Management

- Bug Tracking
- Job Assignments
- Task Management
- People Management
- Project Management

Human Resources Management

- Human Resources
- Contract Management
- Employee Management
- Time Sheet Management

Pay Roll (US & India)

- Payroll

Financials & Accounting

- General Ledger
- Accounts Payable
- Accounts Receivable
- Fixed Assets Management
- Budgeting
- Banking
- Analytical Accounting
- Multi Currency

Knowledge Management

- Self-service support
- Powerful Search engine



Dynamic Enterprise Management Suite

High Performance Database

Ajil Dynamic Enterprise Management Suite can be paired with the version of MySQL Enterprise that best fits your business.

Extend access to information, processes and DEM Suite applications via Web browser

Unlock business prospective and increase employee productivity by extending information, processes, and applications across your organization with DEM Suite 2.0.

With single point of entry and seamless integration to DEM Suite 2.0, users can access the most relevant data and tools they need by using a Web browser, which helps deliver a solid return on investment.

- Progress teamwork and performance by empowering employees to collaborate on documents and projects and share information through Document Management.
- Deliver personalized, at-a-glance views of key business information with the Key Performance reports module.
- Help streamline human resources tasks with role-based access with HRM Suite, which allows employees to view and update personal information confidentially.
- Allow users to enter and approve project-related transactions with Project Time and Expense, wherever an Internet connection is available.
- Minimize paperwork and manual processes

Optimize, Progress, and Rationalize Your IT Consulting Process

"Automation of DBA functions can help reduce complexity, minimize human errors, improve overall productivity, and lower costs... Forrester estimates that enterprises can typically save 15% or more in costs by way of reduced administration efforts."

— Forrester Research, September 2006

Best Open Source Software: Database

InfoWorld's BOSSIES recognize the Best Open Source Software for business, from small offices to large enterprises. Open source software has established itself as a cornerstone of modern business computing, and the open source community is arguably the greatest driver of innovation in software today.

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Customer Relationship Management

Sales Force Automation

Marketing Automation

Job Order Management

The Ajil Dem Suite CRM offers comprehensive services and an experienced team using the best methodologies and practices for implementation of Customer Relationship Management.

Ajil Dem Suite CRM is a multi-user, web-based Groupware/CRM suite developed using .Net Technologies. Current modules include: CRM/Address Book/Dashboard, Sales Force Automation, Marketing Automation, Job Order Management, Calendar, Content Management, Project Management tools, File Sharing and Accounting/ERP

Ajil Dem Suite Customer Relation Management (CRM) software solution that combines power of distribution, inventory, Accounting and workflow.

Functional Services

Sales Force Automation

- Contact management
- Quote and opportunity management
- Order entry
- Forecasting

Marketing Automation

- Marketing and campaign management
- Customer segmentation analysis
- Campaign execution
- Segmentation based on client-defined criteria

Job Order Management

- Customer
- Quote
- Purchase

Key benefits include:

- Multi-Instance
- Automatic Upgrades
- Deployment Flexibility

The scheme effortlessly blends all of the functionality required to manage information on many aspects of your business into an instinctive and user-friendly graphical interface.

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Consultant Resource Management

Focus your recruiting

Increase strategic business intelligence

Streamline workflow

Requisition approval process

Training & support

Consultant Resource Management is a complete consulting solution designed by a team of experts in the field of IT Consulting & Staffing.

Consultant Resource Management is a flexible and customizable solution which allows business processes to be tailored to meet the needs of your business units located across the globe.

Consultant Resource Management is a web-based application that automates the key business processes of IT Consulting Services Organizations. It emulates the workflow of consulting process and productivity of the consulting team

Consultant Resource Management allows you to manage & maintain Resume Database most effectively. This solution has been proven to reduce consulting costs and timescales by upto 60%

Features

- Powerful resume database
- Job posting database
- Ad-hoc resume search.
- Email Alerts
- Recognizes duplicate entries
- Recruiters can update consultants resume
- Recruiters can attach resumes
- Tracks your hiring process
- User management function

Benefits of

- Huge savings in recruitment costs of up to 60%
- Reduction in time spent on administration
- Massive reduction in recruitment processing times
- Superior reporting capabilities
- Improved Coordination, Communication and Process Tracking

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Project Management

Bug Tracking

Job Assignments

Task Management

People Management

Project Management

Project Management Software

Project Management - PMS is aimed to be a good easy to use and manage web based project management system. It includes all feasible features that a web application can have like a web portal. Project Management - PMS is a project management and collaboration system that empowers project teams despite of location.

PMS enhances the productivity and effectiveness of your most valuable asset - your people. PMS is priceless for teams separated by distance or organizational structures. Each project team member can access, update, and use vital information swiftly and effortlessly. Improve team communication and assist management's managerial capabilities to increase revenue and reduce costs - and get returns on your investment in no time.

Project Management Software provides the basic functions needed to manage a project successfully. You can easily create a timeline of your project. If needed you can also define resources and assign the tasks. The program can also show if resources are over-allocated. A flexible working calendar is provided.

While this program has comprehensive features, a primary goal is to be easy to use. To achieve this, the basic scheduling functions are available as soon as you launch the program, while the more comprehensive functions such as budgeting can also be found when you need them.

Dynamic Enterprise Management Suite



DEM Suite 2.0

Knowledge Management

Reduced Employee Training Time

Centralized & Retained Employee Knowledge

Support

Content Editing Features

File Attachments

Knowledge Management

As contemporary business becomes comprehensive, it is of the essence that your information keeps up with you. Knowledge Management makes that easier than ever, allowing unparalleled freedom, simplicity, flexibility and security to work on your documents from any location in the world. Enables all of Companies corporate knowledge and documents to be shared and accessed from one centralized repository

Any authoritative person—your customers, vendors, partners or employees—can create, view, edit, share, and control your documents safely and securely anytime and anywhere in the globe.

Knowledge Management provides ground-breaking solutions that completely change the way of Enterprise Document, Content and Records administration.

All documents are electronically stored and are linked to corporate workflow, projects and assets. This makes visibility into knowledge capital comprehensive and provides an automatic audit trail that translates into rationalized communication for a more industrious and visible workforce.

Features and Functions

- Storage and Management
- Security Definitions
- Consolidation without Duplication
- Advanced search and reporting features
- Individual customizations of document views
- Organization-wide Integration

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Human Resources Management

Contract Management

Employee Management

Time Sheets

Payroll

Dem Suite2.0 Human Resources set up a corporate intranet which helps automate your time consuming, personnel related processes; from employee's submitting human resource changes to exporting data into the payroll system. Dem human resources system helps organizations eliminate the paperwork and manual processes associated with human resource information changes.

Human resources module maintains the contract agreements between the consultant and client through document management system.

Contract Management

DEM Suite2.0 is the only application where in contract management covers authoring and negotiation, Document management, Base line management, Transaction compliance and Service level agreement compliance always striving for better motive.

Employee Management

Employee Management is a swiftly deployable intranet in a box a robust company communication tool that is easy to deploy and assists in managing time-consuming tasks, such as document management, customer and supplier information, online leave forms and company reports.

Time Sheet Management

Timesheet Management is a powerful web based client-server application for IT Consulting Companies. With all most important features available off-the-shelf, Time Sheet Management provides the most complete, ready-to-run timesheet management solution for IT Consulting companies.

Payroll Management

Payroll Service is the complete, full-service solution to manage payroll Information of the selected consultants. DEM Suite2.0 payroll services include Check-cutting services direct deposits, customized reports and union reporting. Our system is best in Verifying and analyzing payroll data, Determining periodic tax liability and Preparation, processing and submitting tax returns.

To learn more, visit <http://www.ajel.com/product.htm>